

Raising

— THE BAR FOR —
BETTER COMMUNITIES

2015 OHIO HOUSING CONFERENCE

DECEMBER 1 - 3, 2015



Hosted By:



OHIO HOUSING
FINANCE AGENCY

www.ohiohome.org



OCCH
OHIO CAPITAL
CORPORATION
FOR HOUSING

www.occh.org

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Please contact Mary Kay Meagher at mmeagher@occh.org

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2015 OHIO HOUSING CONFERENCE

DECEMBER 1-3, GREATER COLUMBUS CONVENTION CENTER



REGISTER NOW:
EARLY REGISTRATION ENDS OCTOBER 23, 2015

RAISING THE BAR FOR BETTER COMMUNITIES

Join the Ohio Housing Finance Agency and Ohio Capital Corporation for Housing at the 17th annual Ohio Housing Conference, *"Raising the Bar for Better Communities."* Network with more than 1,600 industry peers as you attend more than 40 sessions and workshops focused on educating and inspiring you to continue your good work.

We hope you will join us and share your experiences and successes as you take away value-added insights and knowledge. To register today, please complete the enclosed registration form or visit www.ohiohome.org or www.occh.org or www.ohiohome.org/ohc15/ and click on the 2015 Ohio Housing Conference web link.

CONFERENCE HIGHLIGHTS

TUESDAY, DECEMBER 1

- Breakfast: 8:00 AM - 9:00 AM
- Registration: 8:00 AM - 6:00 PM
- Exhibit Hall: 9:00 AM - 7:30 PM
- Housing Policy Plenary: 9:00 AM - 10:30 AM
- Luncheon; William J. Graves Ohio Housing Excellence Award; 12:30 PM - 1:45 PM
- Exhibitor Reception: 5:30 PM - 7:30 PM

WEDNESDAY, DECEMBER 2

- Breakfast: 8:00 AM - 9:00 AM
- Registration: 8:00 AM - 5:00 PM
- Exhibit Hall: 8:00 AM - 5:00 PM
- Ohio Economic Forecast: 9:00 AM - 10:30 AM
- Keynote Luncheon: 12:30 PM - 1:45 PM
- Reception at The Bluestone: 5:30 PM - 8:00 PM
- After Party at The Bluestone: 8:00 PM - Midnight

THURSDAY, DECEMBER 3

- Breakfast: 8:30 AM - 9:30 AM
- Registration: 8:30 AM - 9:30 AM
- Exhibit Hall: 8:00 AM - 10:30 AM
- Housing Roundtables: 9:30 AM - 11:30 AM

CONFERENCE HOSTS



DOUGLAS A. GARVER



OCCCH
OHIO CAPITAL
CORPORATION
FOR HOUSING

HAL KELLER



MOBILE WEBSITE



The Ohio Housing Conference website is fully optimized for all mobile devices. The mobile website gives you the opportunity to have an interactive conference experience by giving you

access to all of the speakers, sessions and activities in the Exhibit Hall. Detailed session descriptions, event listings and sponsor profiles on the Ohio Housing Conference mobile site make it easy to plan your day using a laptop, tablet or mobile phone. www.ohiohome.org/ohc15

CONNECT WITH US - #2015OHC

Join the online conversation on Twitter with the hashtag #2015OHC. Include the hashtag when you tweet and use it to search for what others are saying about the conference. Following the action on Twitter will keep you plugged into the insights, observations, opinions and advice from fellow conference attendees.

PRE-CONFERENCE WORKSHOPS

8:00 AM - 9:00 AM **REGISTRATION AND CONTINENTAL BREAKFAST**

9:00 AM - 4:00 PM **LANDLORD-TENANT LAW**

Learn the nuts and bolts of Landlord-Tenant Law and avoid costly legal missteps in dealing with tenants. Two veteran attorneys will provide an in-depth overview of laws and regulations governing evictions, leases, reasonable accommodations and other legal issues critical to understand for anyone in property management.

9:00 AM - 4:00 PM **IDENTIFICATION AND AWARENESS: LESSONS ON DRUGS AND GANGS IN OUR COMMUNITIES**

Do you know the signs? Join expert panelists as they provide drug awareness education, focusing on drug discernment, prevention and mitigation. Discussion will also focus on the intertwining of drugs and gangs in our communities and gang identification.

9:00 AM - 4:00 PM **HOUSING TAX CREDIT COMPLIANCE TRAINING**

This interactive session focuses primarily on the basics of compliance for the Housing Tax Credit program (also known as the HTC program). Because compliance rules and procedures are frequently updated, the course is beneficial for individuals new to the Housing Tax Credit program, as well as seasoned veterans.

9:00 AM - 4:00 PM **CORPORATION FOR SUPPORTIVE HOUSING'S SIX STEPS OF COMMUNITY ENGAGEMENT TRAINING**

The Six Steps to Community Engagement will help supportive housing project teams create strategies to reduce potential delays and costs that may result from local opposition; develop and learn from a strong peer network; learn what works and what to do when it doesn't.

12:00 PM - 1:00 PM **BOXED LUNCH**

Tuesday, December 1

HOUSING POLICY PLENARY

9:00 AM - 10:30 AM

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AND HOUSING IN OHIO



PAUL WEECH

PRESIDENT & CHIEF EXECUTIVE
OFFICER

NEIGHBORWORKS AMERICA

MODERATOR:

HAL KELLER

PRESIDENT

OHIO CAPITAL CORPORATION
FOR HOUSING



OHIO ECONOMIC FORECAST

9:00 AM - 10:30 AM

SPONSORED BY:



EDWARD W. (NED) HILL

PROFESSOR AT THE JOHN GLENN
COLLEGE OF PUBLIC AFFAIRS

THE OHIO STATE UNIVERSITY



BETH RILEY

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ROBERT VOGT

PARTNER

VOGT SANTER INSIGHTS

MODERATOR:

DOUG GARVER

EXECUTIVE DIRECTOR

OHIO HOUSING
FINANCE AGENCY

KEYNOTE SPEAKER

12:30 PM - 1:45 PM

SPONSORED BY:



MAJORA CARTER

Majora Carter is an urban revitalization strategy consultant, real estate developer, and Peabody Award winning broadcaster. She is responsible for the creation & successful implementation of numerous green-infrastructure projects, policies and job training & placement systems.

After establishing Sustainable South Bronx and Green For All (among other organizations) to carry on that work, she built on this foundation with innovative ventures and insights into urban economic developments designed to help move Americans out of poverty.

Her long list of awards and honorary degrees include accolades from groups as diverse as Rupert Murdoch's News Corporation, John Podesta's Center for American Progress, Goldman Sachs, as well as a MacArthur "genius" Fellowship. Her 2006 TEDtalk was one of the first 6 videos to launch their groundbreaking website. Majora is a Board Member of the US Green Building Council, and the Andrew Goodman Foundation.

Majora has continually set new standards of excellence with projects in her South Bronx community, while expanding her reach through philanthropic pursuits and business interests that have all pointed toward greater self-esteem and economic potential for low-income people everywhere.

twitter: @MajoraCarter facebook.com/majoracarter



DEVELOPMENT SHOWCASE SUBMISSION

The Ohio Housing Conference is pleased to showcase the most dedicated and innovative community developments in our neighborhoods. Conference attendees will have the opportunity to view these developments from concept to reality. Development profiles will be displayed throughout the conference.

Development Submissions may be submitted by email to Rhonda Snyder rsnyder@occh.org. Please include the development name, developer/owner name, city and state. There is no fee to submit your development. One submission per developer/owner will be permitted. We will accept 40 developments on a first-come, first-served basis. Please refer to the conference website for more information.

EXHIBIT HALL MAP

All exhibit space for the Ohio Housing Conference will be located in **Exhibit Hall C** in the Convention Center, across from the OHC registration area. **Exhibit Hall C** will contain:

- **Cyber Café**
- **Charging Hub**
- **Coat Check**
- **All Refreshment Breaks and Beverages**
- **Continental Breakfasts**
- **Seating for Easy Networking**
- **Tuesday Evening Exhibitor Reception**
- **Photo Booth during Tuesday Reception**

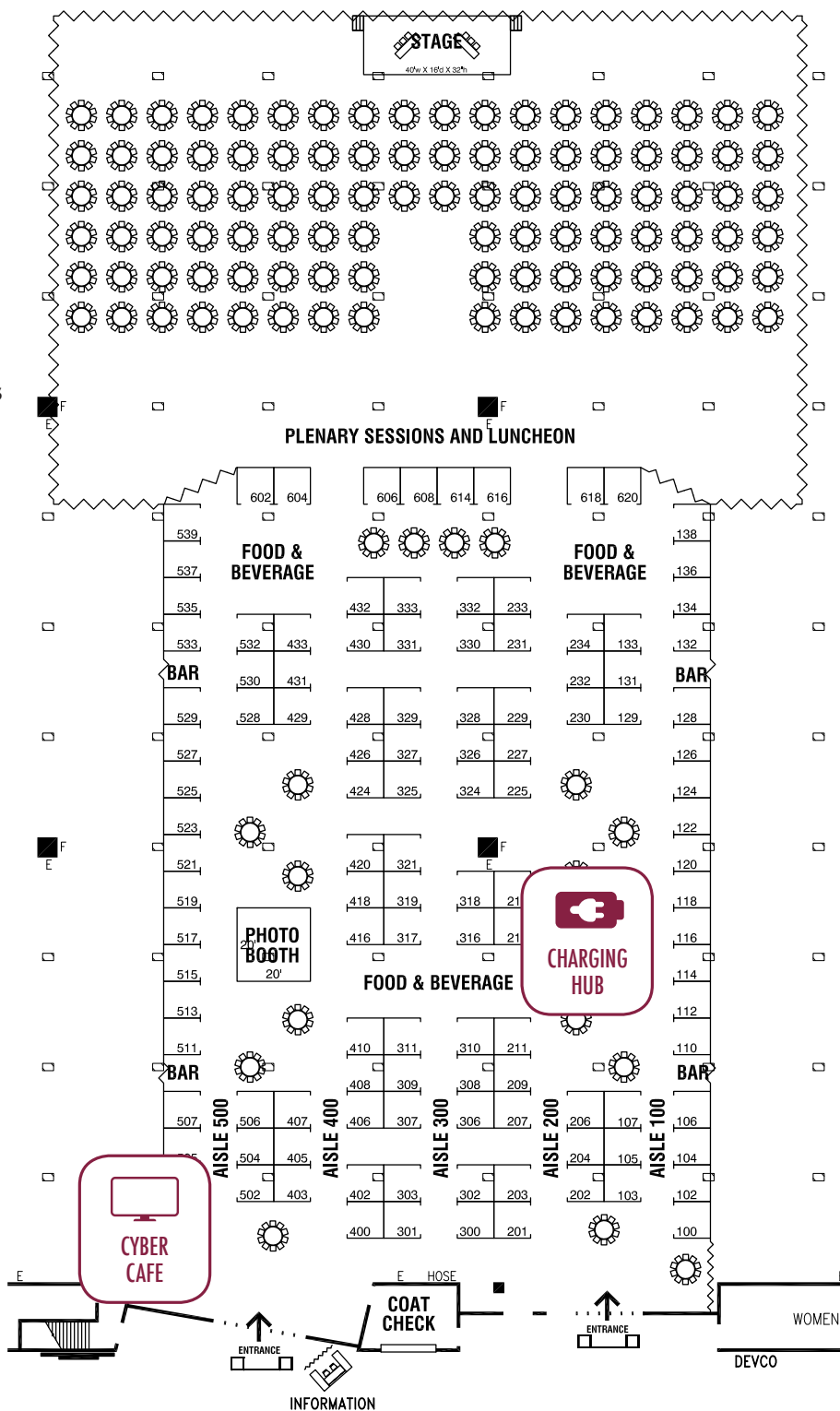
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Tuesday, December 1 SESSION SCHEDULE

8:00 AM - 6:00 PM

REGISTRATION

8:00 AM - 9:00 AM

CONTINENTAL BREAKFAST

SPONSORED BY:



9:00 AM - 10:30 AM

Housing Policy Plenary

Attend this session to hear national housing experts discuss current affordable housing issues and their impact on Ohio.

SPONSORED BY:



10:30 AM - 10:45 AM

COFFEE BREAK

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DEVELOPMENT

10:45 AM - 12:15 PM

Bond Basics 101

Attend this session to learn everything you wanted to know about the basics of bond deals! This panel will focus on how to structure bond deals, current trends and issues in structuring bond deals and review sample transactions of recent bond deals.

Advanced Tax Credits/Bond Issues: A Case Study Review

This session presents an in-depth review of two bond issuances. Panelists will provide an open forum to discuss how developers put together 4% Bond deals with housing credits and the issues, challenges and resolutions that they face on the way to the closing.

2016-17 QAP

The Qualified Allocation Plan (QAP) is the mechanism by which state housing finance agencies communicate the priorities that guide how housing credits are awarded. Speakers will discuss the process of developing the Ohio Housing Finance Agency's first two-year allocation plan and provide an in-depth review of deadlines, policies and requirements for developer partners.

(repeat session)

12:30 PM - 1:45 PM

LUNCHEON

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2:00 PM - 3:30 PM

Affordable Housing 101

This session will discuss affordable housing from a global view in terms of the reasons we need it, and the mechanisms to produce and preserve it. From large scale tax credit developments, to small grants that help homeowners rehabilitate their houses, the session will cover affordable housing in its most broad sense.

Developer Forum

This informal forum will allow developers to share their experiences and hear from others about lessons learned. A panel of developers representing different perspectives will get the conversation started. The dialogue will incorporate underwriting challenges, the current market, existing portfolio performance and trends in affordable housing.

3:30 PM - 4:00 PM

BREAK

SPONSORED BY:



4:00 PM - 5:30 PM

Local Development

This session will help you understand housing challenges on a local level by identifying key strategies that are implemented to address them. During this session you will hear from four municipalities on the challenges they face, developing strategies and important considerations that play a key role in success.

A Comprehensive Analysis of Housing Credit Portfolio Trends

This session will focus on housing credit portfolio trends through both a development and asset management perspective. The panelists will discuss topics in relation to trends in the industry including, but not limited to, operating expenses, rents, demographic shifts, utility expenses and the quality of the asset. The session will also focus on what these trends look like both on a national and statewide level.

5:30 PM - 7:30 PM

EXHIBITOR RECEPTION IN EXHIBIT HALL C, CONVENTION CENTER

PROPERTY MANAGEMENT

Strategic Procurement: Reducing Costs through Smarter Purchasing

Strategic procurement is an emerging managerial concept that is quickly proving to be a must for efficient organizations of scale. Well-planned sourcing of supplies and services can improve quality, reduce costs, and even reduce workloads. Join this session to learn about a new buying platform designed for affordable housing practitioners and also hear case studies from organizations that have launched their own procurement initiatives.

To Coach or Not to Coach— That is the Question

This intensive “solution based” seminar can provide strategies for communicating and coaching to achieve: common understanding around expectations and deliverables; what to say and how to say it when giving feedback; eliminating “fuzzy” messages; and encouraging creativity and initiative that lead to empowerment. Join Dr. Debbie Phillips as she takes us through an informative and engaging presentation.

EMERGING TRENDS

New Kids on the Block— HUD 811, NHTF, and Special Needs Initiatives

Providing housing for persons with special needs and extremely low-incomes remains a critical need for the state. Learn about new initiatives designed to address this need such as the 811 and National Housing Trust Fund programs.

MOBILE SESSIONS

Grandview Yard Tour

Come explore and learn about Grandview Yard, a true mixed-use development minutes from downtown Columbus. The 100-acre site will include office space, restaurants, retail and grocery sites, hospitality and residential housing units. The development has been pre-certified as a LEED for Neighborhood Development (LEED-ND) Silver Community—making it one of the first communities in the Midwest to achieve that standard. While development and construction are still underway, you will have the opportunity to learn how this community fits into the downtown landscape and benefits the surrounding areas.

Communication—The Key to Resolving Resident “Hot Button” Issues

Property Management requires managers to recognize and solve many issues — from infestation and hoarding issues to mental health — and how we communicate with residents is crucial in maintaining a successful property. Whether you manage a small or large property, urban or rural, professionals in similar positions will learn and apply new approaches in communication to create stronger and safer living environments.

Understanding Generations in the Workplace

Understanding generations is vital as we navigate the competitive marketplace not only from a consumer standpoint but from the workplace as many baby boomers are preparing to exit or at least redefine the way in which they spend the last part of their career. This seminar will guide attendees through the following points: characteristics of generations; using strengths to build effective teams; understanding trends that will shape the world of work for each generation; and Identifying who’s in the ready chair as Gen X is the smallest of all cohorts.

Innovative Ways to Engage Community Leaders

As we attempt to do more with fewer resources, we must find innovative and creative ways to partner across the board. This panel will discuss how to identify and engage key community leaders to help leverage community involvement and financial contributions to accomplish place-based investing for collective impact.

Van Buren Shelter and Van Buren Village

This session will tour two recently completed projects – the Van Buren Shelter and Van Buren Village. Through a partnership between the Community Shelter Board, Volunteers of America of Greater Ohio, YMCA of Central Ohio and Columbus Metropolitan Housing Authority, the Van Buren Shelter was completed in July 2014, and is open to men, women and families. Volunteers of America of Greater Ohio and Columbus Metropolitan Housing Authority also partnered on the recently opened 100-unit Van Buren Village.

Asset Management Approaches for Long-Term Sustainability through Extended Use

Discuss the ins and outs of the life of an HTC project while in extended use. Hear from some industry compliance experts, management companies, property owners and syndicators about what makes for a successful extended use period; areas of consideration and/or concern and prepping for the future.

Avoiding Non-compliance

Affordable housing compliance can be complicated. Come join this interactive discussion and learn how to avoid non-compliance. Discuss changes on the horizon, industry updates and how you can be ready in this challenging environment. Interaction is encouraged so come prepared with questions for our expert panel.

Pardon the Interruption— Housing Edition

Watch a lively discussion among a panel of talented housing professionals as they quickly cover a number of current issues and questions regarding affordable housing policy and development programs.

Wednesday, December 2 SESSION SCHEDULE

8:00 AM - 5:00 PM

REGISTRATION

8:00 AM - 9:00 AM

CONTINENTAL BREAKFAST

SPONSORED BY:



9:00 AM - 10:30 AM

Ohio Economic Forecast

Rob Vogt joins Dr. Ned Hill and Beth Riley for the annual conference discussion of current and future economic and demographic trends, housing markets and the health of the housing industry.

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DEVELOPMENT

HOMEOWNERSHIP

9:00 AM - 10:30 AM

Basics of Tax Credit Development

This workshop will offer an introduction on how the housing tax credit program is operated, the key rules of the program, how credits are awarded and used, how other resources are incorporated into a project and what kinds of housing can be developed with this financing. This session is ideal for new development staff and people in related fields like property management, lending and public agency funders.

Fair Housing—Removing Barriers to Homeownership

As the housing industry changes each year, housing professionals need to understand the laws that prevent housing discrimination. This course provides an introduction to Fair Housing laws, trends in discrimination, protections for those with disabilities and case studies.

10:30 AM - 10:45 AM

COFFEE BREAK

10:45 AM - 12:15 PM

2016-17 QAP

The Qualified Allocation Plan (QAP) is the mechanism by which state housing finance agencies communicate the priorities that guide the awarding of housing credits. Speakers will discuss the process of developing the Ohio Housing Finance Agency's first two-year allocation plan and provide an in-depth review of deadlines, policies and requirements for developer partners.

(repeat session)

Trends in Design and Construction

Explore updates to the Enterprise Green Standards, a Passive Haus standards and discuss rising construction costs.

OHFA Homebuyer Programs Update

Are you taking advantage of the homeownership programs available through OHFA? Learn the fundamentals of OHFA products and hear from organizations that have successfully utilized the program.

12:30 PM - 1:45 PM

LUNCHEON

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2:00 PM - 3:30 PM

Controlling Costs

The cost of developing affordable housing remains a significant issue as funding sources continue to diminish. A panel of industry representatives will discuss managing costs throughout the development process with real-life insights and examples.

PP & D Funding Programs

OHFA administers a variety of funding sources that can assist in developing affordable housing throughout the state, for projects large and small. Attend this session to discover what resources are available in funding.

Neighborhood Initiative Program—Land Reuse

Redevelopment and land banking experts from across Ohio will discuss strategies for transforming vacant lots into community assets. Ranging from successful side lot programs to innovative public art and urban agriculture initiatives, panels will present land reuse plans that promote strategic growth while also meeting cost and resource efficiency standards.

3:30 PM - 4:00 PM

BREAK

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4:00 PM - 5:30 PM

Equity Markets and Syndicator Forum

The equity markets are hot as syndicators and direct investors compete for deals. There is continued pressure to maintain a certain yield threshold for investors, while the development community continues to seek increased pricing. Interact with the panelists on topics that include location, pricing and deal terms.

Linking Public Health Policy and Affordable Housing

Housing is invariably linked to health and well-being. Speakers will present on how HIAs can be developed and used to inform decision-makers and stakeholders about housing focused policies, projects and plans.

Federal Housing Finance Agency—HARP

The Home Affordable Refinance Program (HARP), created by the Federal Housing Finance Agency (FHFA) and the Treasury Department, offers refinancing options for homeowners who have remained current on their mortgage even though their homes have lost value, and has been extended through December 2016. Learn how local community leaders can share this information with eligible homeowners.

5:30 PM - 8:00 PM

NETWORKING RECEPTION AT THE BLUESTONE

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PROPERTY MANAGEMENT

OHFA vs. REAC

Attendees will have an opportunity to interact with representatives from HUD and OHFA and be a part of the discussion on REAC protocol and UPCS standards.

EMERGING TRENDS

MOBILE SESSIONS

Compliance Update

Learn about the latest trends and issues in affordable housing compliance. Updates on OHFA policies, the 2013 Final Home Rule and just cause and lease non-renewals will be provided. Interaction is encouraged so come prepared with questions for our expert panel.

Establishing an Asset Management Committee on Your Board

Good corporate governance would compel a not-for-profit organization involved in affordable housing to have an active Asset Management Committee as an important part of their Board structure. Industry leaders will discuss why it's important to have an AM Board Committee and explore best practices related to their structure.

Shale Oil

One of the hot-button topics in Ohio in the past few years is the growth in drilling for oil and natural gas in the Utica and Marcellus Shale formations in the eastern portion of the state and how it creates a lack of affordable rental housing, as energy industry workers move into the area and fill homes, hotels and trailer parks. Panelists from research and the public sector will discuss findings and implications for real estate professionals operating in the area.

Poindexter

This mobile session will take attendees to Columbus' historic near east side to see the site of the \$30 million Choice Neighborhood Implementation grant. The Columbus Metropolitan Housing Authority is partnering with McCormack Baron Salazar to redevelop the 26-acre former Poindexter Village public housing site and the surrounding neighborhood. The first phase, a 104-unit elderly residence called Poindexter Place, is being completed and the next two phases of 174 units of family housing are breaking ground. Speakers from CMHA and MBS will guide you through the neighborhood and describe the exciting transformation.

Y15 Compliance Concerns—Best Practices and Case Studies

Attendees will interact with session panelists to discuss the successful operation of Low-Income Housing Tax Credit projects entering Y15.

Handling Reasonable Accommodations and Modifications

This session will cover reasonable accommodation and modification procedures including how to conduct an interactive meeting. Examples of requests covered will include service animals, parking, maintenance issues and hoarding.

What's in a Room? Setting the scene with Color and Light.

Color is said to affect energy levels, enhance mood, improve concentration, and much more, but most of the time, you may not realize it is happening. Sit back and enjoy as the presenters focus on how these ideas have been used in the past, how light dictates our perception of color, what guides these theories and how you can use this information going forward.

Downtown Market Rate Explosion—What, How and Why

From the Highpoint on Columbus Commons to Grant Commons near Weinland Park, Downtown Columbus and the surrounding area is experiencing an explosion of market rate construction. See and hear why this is occurring, the related amenities and the impact on the dynamics of the city. Our experienced speakers will describe the history, current status and goals of this changing landscape.

Personal Safety for Today's Real Estate Professional

As a real estate professional, you put yourself at risk every day. Meeting prospective residents, showing apartments, completing site inspections and even your marketing may be jeopardizing your personal safety. A Columbus Police S.W.A.T. officer will give you tips so you can perform your job duties while also ensuring your personal safety.

DevCo

As 2015 comes to a close much has been learned and several changes have taken place with OHFA's database system, DevCo. Come join our panelist discussion: lessons learned, changes for the next reporting year and challenges and opportunities that lay ahead.

9:9 Stories

Nine speakers share their stories about how near disasters were prevented and turned into successes.

8:30 AM - 9:30 AM

9:30 AM - 11:30 AM

REGISTRATION AND BUFFET BREAKFAST

ROUNDTABLES

Ohio 811 Program/Compliance Policies Roundtable

The Ohio 811 Project Rental Assistance provides a resource to help the state expand affordable housing opportunities for persons with disabilities. Come join an interactive discussion on this grant program where you will learn about the Notice of Funding Availability for Developer/Manager participation, referral and application process, marketing and challenges and lessons learned from other states awarded 811 grant funding.

FHLB Cincinnati Affordable Housing Program Roundtable

FHLB Cincinnati will discuss the benefits and challenges in using the Affordable Housing Program for housing development projects and solicit input on how to improve the application and disbursement processes within the program's regulatory parameters.

Preservation Roundtable: How Developers, Lenders and Investors Deal with the Underwriting Issues that Preservation Deals Face when Combined with LIHTC

Join this roundtable for a lively discussion covering these topics: Are the HAP rents over market rents and will the investor require a transition reserve? What are the pay down requirements when requesting a waiver on the due on sale clause of post mark to market deal, and what timing issues does this cause to the project for closing? Discuss the new HUD requirements for equity pay-ins and limits on bridge loans and what that does to equity pricing. How does increasing HUDs incentive performance fee affect the deal?

Fair Housing, Disparate Impact, and the Future of Housing Development

This session provides an overview of the recent U.S. Supreme Court decision with Texas Department of Housing and Community Affairs vs. The Inclusive Communities Project, Inc. and the HUD Affirmatively Further Fair Housing rule that closely followed. Panelists will discuss the possible implications of the court decision and new rule and the role of affordable housing development in promoting communities of opportunity.

Homebuyer Programs Roundtable

Who are the first-time homebuyers in Ohio? What's trending in the first-time homebuyer's market? Are OHFA products hitting their target market? What new products were introduced this year and why? This session will engage discussion with OHFA staff and attendees on the trends of OHFA homeownership programs.

Resident Services Roundtable

Evidence increasingly has shown that supportive services benefit residents, improving the lives of residents and leading to more stabilized housing communities. Unfortunately, implementing programs and finding funding can prove challenging. How do you fund services? How do you prioritize which services to provide, and how do you implement them? How do you know if the services are beneficial? These questions and others will be addressed in this interactive discussion.

THANK YOU TO OUR 2015 REGISTRATION BROCHURE SPONSOR



NOTE: Please reproduce this form for **each** conference attendee and fill out the pages completely.
Both pages must be returned to ensure registration. Space is limited in some sessions.

REGISTER ONLINE

Register at www.ohiohome.org/ohc15/home

REGISTER BY MAIL

Send completed registration form and payment to:

Ohio Capital Corporation for Housing

88 East Broad Street, Suite 1800

Columbus, Ohio 43215

Attention: Kathie Bowen

1. PERSONAL INFORMATION (Please print clearly)

Name (as it will appear on your badge)

Organization (please write complete company name, not initials)

Address

City State Zip

Business Phone

Business Fax

Email

Website

Twitter URL (Example: <http://twitter.com/john-doe>)

How many years have you attended the Ohio Housing Conference?

___ first time ___ 1-5 years ___ 6-10 years ___ 10+ years

2. REGISTRATION FEE

Everyone must register. This includes sponsors, exhibitors, and speakers.

- ☐ \$300 for the entire conference (Tuesday - Thursday)
☐ \$350 after October 23, 2015
☐ \$150 Homeownership Track (Wednesday only)

Check the appropriate box for any pre-conference workshop you will attend on Monday, November 30, 2015.

- ☐ \$49 Landlord Tenant Law
☐ \$49 Drugs and Gangs
☐ \$89 Housing Tax Credit Compliance Training
☐ \$0 CSH's Six Steps of Community Engagement Training

- ☐ Sponsor
☐ Exhibitor
☐ Speaker (Deduct \$50)

TOTAL AMOUNT \$ _____

REFUND/CANCELLATION POLICY/NO-SHOWS

All cancellations must be received in writing by November 18, 2015 to receive a refund. No refunds will be made after November 18, 2015. Refunds will not be given for no-shows.

Please send any cancellation to Kathie Bowen at kbowen@occh.org or <mailto:kbowen@occh.org>.

PAYMENT INFORMATION

- If registering by mail, you must pay **BY CHECK ONLY**.
- Do not send credit card information.
- Credit cards are only accepted with online registration at www.ohiohome.org/ohc15

☐ Check Enclosed
 (Made payable to Ohio Capital Corporation for Housing)

GENERAL INFORMATION

Disability Accommodations: If you need a disability-related accommodation or wheelchair access information, please contact Kathie Bowen at kbowen@occh.org or 614-224-8446. Requests should be made by November 18, 2015.

CEU INFORMATION

If you are applying for Continuing Education Credits (CEU) for Continuing Legal Education (CLE); Certified Public Accountant (CPA); Real Estate (RE); Social Work (SW); Housing Credit Certified Professional (HCCP); Specialist in Housing Credit Management (SHCM), please select the type of CEU credit requested and enter your prefix and license number below:

Please Note: A valid license/registration number is required to receive CEU's.

Check Box	Credit type	Prefix	License Number
<input type="checkbox"/>	CLE	_____	_____
<input type="checkbox"/>	CPA	_____	_____
<input type="checkbox"/>	RE	_____	_____
<input type="checkbox"/>	SW	_____	_____
<input type="checkbox"/>	HCCP	_____	_____
<input type="checkbox"/>	SHCM	_____	_____

**REGISTRATION CONTINUES
ON NEXT PAGE**

3. SESSION INFORMATION

Please indicate which sessions and meals you will be attending:

🏠 = Homeownership Track

MONDAY, NOVEMBER 30, 2015

- | | |
|---|--------------------|
| _____ Continental Breakfast | 8:00 AM - 9:00 AM |
| _____ Boxed Lunch | 12:00 PM - 1:00 PM |
| _____ Landlord Tenant Law | 9:00 AM - 4:00 PM |
| _____ Identification and Awareness:
Lessons on Drugs and Gangs
in Our Communities | 9:00 AM - 4:00 PM |
| _____ Housing Tax Credit | 9:00 AM - 4:00 PM |
| _____ Compliance Training | 9:00 AM - 4:00 PM |
| _____ CSH's Six Steps of Community
Engagement Training | 9:00 AM - 4:00 PM |

TUESDAY, DECEMBER 1, 2015

- | | |
|---|--------------------|
| _____ Continental Breakfast | 8:00 AM - 9:00 AM |
| _____ Keynote Luncheon, William J. Graves | |
| _____ Ohio Housing Excellence Award | 12:30 PM - 1:45 PM |
| _____ Exhibitor Reception | 5:30 PM - 7:30 PM |

BREAKOUT SESSION T-1 9:00 AM - 10:30 AM

- _____ Housing Policy Plenary

BREAKOUT SESSIONS T-2 10:45 AM - 12:15 PM

- _____ Bond Basics 101
- _____ Advanced Tax Credits/Bond Issues: A Case Study Review
- _____ 2016-17 QAP (repeat session)
- _____ Strategic Procurement: Reducing Costs through
Smarter Purchasing
- _____ To Coach or Not to Coach—That is the Question
- _____ New Kids on the Block—HUD 811, NHTF,
and Special Needs Initiatives
- _____ Mobile Session: Grandview Yard Tour

BREAKOUT SESSIONS T-3 2:00 PM - 3:30 PM

- _____ Affordable Housing 101
- _____ Developer Forum
- _____ Communication—The Key to Resolving Resident
"Hot Button" Issues
- _____ Understanding Generations in the Workplace.
- _____ Innovative Ways to Engage Community Leaders
- _____ Mobile Session: Van Buren Shelter and Van Buren Village

BREAKOUT SESSIONS T-4 4:00 PM - 5:30 PM

- _____ Local Development
- _____ A Comprehensive Analysis of Housing Credit Portfolio Trends
- _____ Asset Management Approaches for Long-Term Sustainability
through Extended Use
- _____ Avoiding Non-compliance
- _____ Pardon the Interruption—Housing Edition

WEDNESDAY, DECEMBER 2, 2015

- | | |
|---|--------------------|
| _____ Continental Breakfast | 8:00 AM - 9:00 AM |
| _____ Networking Luncheon/Keynote | 12:30 PM - 1:45 PM |
| _____ Networking Reception at The Bluestone | 5:30 PM - 8:00 PM |
| _____ After Party at The Bluestone | 8:00 PM - Midnight |

BREAKOUT SESSION W-1 9:00 AM - 10:30 AM

- _____ Ohio Economic Forecast Plenary
- _____ Basics of Tax Credit Development
- _____ Fair Housing—Removing Barriers to Homeownership 🏠
- _____ OHFA vs. REAC

BREAKOUT SESSIONS W-2 10:45 AM - 12:15 PM

- _____ 2016-17 QAP (repeat session)
- _____ Trends in Design and Construction
- _____ OHFA Homebuyer Programs Update 🏠
- _____ Compliance Update
- _____ Establishing an Asset Management Committee on Your Board
- _____ Shale Oil
- _____ Mobile Session: Poindexter

BREAKOUT SESSIONS W-3 2:00 PM - 3:30 PM

- _____ Controlling Costs
- _____ PP & D Funding Programs
- _____ Neighborhood Initiative Program—Land Reuse 🏠
- _____ Y15 Compliance Concerns—Best Practices and Case Studies
- _____ Handling Reasonable Accommodations and Modifications
- _____ What's in a Room? Setting the Scene with Color and Light
- _____ Mobile Session: Downtown Market Rate Explosion—
What, How and Why

BREAKOUT SESSIONS W-4 4:00 PM - 5:30 PM

- _____ Equity Markets and Syndicator Forum
- _____ Linking Public Health Policy and Affordable Housing 🏠
- _____ Federal Housing Finance Agency—HARP
- _____ Personal Safety for Today's Real Estate Professional
- _____ DevCo
- _____ 9.9 Stories

THURSDAY, DECEMBER 3, 2015

- | | |
|------------------------|-------------------|
| _____ Buffet Breakfast | 8:30 AM - 9:30 AM |
|------------------------|-------------------|

BREAKOUT SESSIONS TH-1 9:30 AM - 11:30 AM

- _____ Ohio 811 Program/Compliance Policies Roundtable
- _____ FHLB Cincinnati Affordable Housing Program Roundtable
- _____ Preservation Roundtable: How Developers, Lenders and
Investors Deal with the Underwriting Issues that Preservation
Deals Face when Combined with LIHTC
- _____ Fair Housing, Disparate Impact, and the Future
of Housing Development
- _____ Homebuyer Programs Roundtable
- _____ Resident Services Roundtable

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Attention: Kathie Bowen

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RECEPTIONS

EXHIBITOR RECEPTION



Exhibit Hall C at Convention Center
Tuesday, December 1
5:30 PM - 7:30 PM

NETWORKING RECEPTION



The Bluestone – 583 E. Broad St
Wednesday, December 2
5:30 PM - 8:00 PM

AFTER PARTY



Music from The Reaganomics
sponsored by: [redcapitalgroup](http://redcapitalgroup.com)

The Bluestone – 583 E. Broad St
Wednesday, December 2
8:00 PM - Midnight

Shuttles (from glass walkway) 5:15 pm - 12:30 am

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SAVE THE DATE
NOVEMBER 8-10, 2016

